

AMENDED IN ASSEMBLY MAY 28, 2010

AMENDED IN ASSEMBLY MARCH 18, 2010

CALIFORNIA LEGISLATURE—2009–10 REGULAR SESSION

## ASSEMBLY BILL

**No. 2578**

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**Introduced by Assembly Members Jones and Feuer**

(Principal coauthor: Senator Leno)

**(Coauthors: Assembly Members Brownley and Salas, *Fuentes, Salas, and Saldana*)**

February 19, 2010

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An act to amend Section 1386 of, and to add Article 6.2 (commencing with Section 1385.01) to Chapter 2.2 of Division 2 of, the Health and Safety Code, and to add Article 4.5 (commencing with Section 10181) to Chapter 1 of Part 2 of Division 2 of the Insurance Code, relating to health care coverage, and making an appropriation therefor.

### LEGISLATIVE COUNSEL'S DIGEST

AB 2578, as amended, Jones. Health care coverage: rate approval.

Existing law, the Knox-Keene Health Care Service Plan Act of 1975 (Knox-Keene Act), provides for the licensure and regulation of health care service plans by the Department of Managed Health Care and makes a willful violation of the act a crime. Existing law also provides for the regulation of insurers by the Department of Insurance, including health insurers. Existing law makes the violation of a final order by the Insurance Commissioner relating to rates imposed by certain insurers, other than health insurers, subject to assessment of a civil penalty and makes the willful violation by those insurers of specified rate provisions a misdemeanor. Under existing law, no change in premium rates or coverage in a health care service plan or a health insurance policy may

become effective without prior written notification of the change to the contractholder or policyholder. Existing law prohibits a plan and insurer during the term of a *group* plan contract or policy from changing the rate of the premium, copayment, coinsurance, or deductible during specified time periods.

This bill would require approval by the Department of Managed Health Care or the Department of Insurance of an increase in the amount of the premium, copayment, coinsurance obligation, deductible, and other charges under health care service plan contracts or health insurance policies, other than Medicare supplement *or dental-only* contracts or policies. The bill would require a plan or insurer to submit to the Department of Managed Health Care or the Department of Insurance, respectively, an application for a rate increase that would be effective on or after January 1, 2012, and would require review of the application in accordance with regulations that each department would be required to adopt no later than January 1, 2012. The bill would subject a rate increase that became effective January 1, 2010, to December 31, 2011, inclusive, to review by the appropriate department.

The bill would require each department to notify the public of a rate application and would deem the application approved within 60 days of the date of that notice unless the department holds a hearing on the application, as specified. The bill would authorize the initiation of, and intervention in, proceedings relating to rate approvals and the award of advocacy fees and costs in those proceedings in specified circumstances. The bill would require the departments to work together in implementation of these provisions, and to take specified actions in order to ensure coordination and consistency in implementation.

The bill would authorize each department to assess a charge in connection with its costs associated with a rate application. The bill would direct the deposit of these fees into the respective department's Health Rate Approval Fund, which would be created by the bill, and would continuously appropriate the revenue to each department, thereby making an appropriation. The bill would specify that a violation of its provisions is punishable by criminal sanctions under the Knox-Keene Act and under provisions applicable to insurers and, therefore, the bill would impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: yes. Fiscal committee: yes.  
State-mandated local program: yes.

*The people of the State of California do enact as follows:*

1 SECTION 1. Article 6.2 (commencing with Section 1385.01)  
2 is added to Chapter 2.2 of Division 2 of the Health and Safety  
3 Code, to read:

4  
5 Article 6.2. Approval of Rates  
6

7 1385.01. (a) The following definitions apply for the purposes  
8 of this article:

9 (1) "Applicant" means a health care service plan seeking to  
10 increase the rate it charges its subscribers.

11 (2) "Rate" includes, but is not limited to, premiums, copayments,  
12 coinsurance obligations, deductibles, and other charges.

13 (b) No applicant shall increase the rate it charges its subscribers  
14 unless it submits an application to the department, and the  
15 application is approved by the department.

16 (c) This article shall not apply to Medicare supplement contracts  
17 *or to specialized health care service plan contracts covering dental*  
18 *services.*

19 1385.02. (a) No rate shall be approved or remain in effect that  
20 is excessive, inadequate, unfairly discriminatory, or otherwise in  
21 violation of this article. In considering whether a rate is excessive,  
22 inadequate, or unfairly discriminatory, the department shall  
23 consider whether the rate mathematically reflects the health care  
24 service plan's investment income and is reasonable in comparison  
25 to coverage benefits. The department shall not consider the degree  
26 of competition in determining whether a rate is excessive,  
27 inadequate, or unfairly discriminatory.

28 (b) The department shall review a rate application pursuant to  
29 regulations it promulgates to determine reasonable rates for medical  
30 expenses and all nonmedical expenses, including the rate of return,  
31 surplus, overhead, and administration.

1 1385.03. (a) A health care service plan shall file a complete  
2 rate application with the department for a rate increase that will  
3 become effective on or after January 1, 2012.

4 (b) The rate application shall be signed by the officers of the  
5 health care service plan who exercise the functions of a chief  
6 executive and chief financial officer. Each officer shall certify that  
7 the representations, data, and information provided to the  
8 department to support the application are true.

9 (c) No health care service plan shall submit more than one rate  
10 application each calendar year.

11 (d) A rate application submitted to the department pursuant to  
12 this section shall include the following information:

13 (1) The rate of return that will result if the rate application is  
14 approved.

15 (2) The average rate change per affected enrollee or group that  
16 will result from approval of the application.

17 (3) The overhead loss ratio, reserves, excess tangible net equity,  
18 and surpluses that will result if the application is approved. For  
19 the purposes of this section, "overhead loss ratio" means the ratio  
20 of revenue dedicated to all nonmedical expenses and expenditures,  
21 including profit, to revenue dedicated to medical expenses. A  
22 medical expense is any payment to a hospital, physician, or other  
23 provider for the provision of medical care or health care services  
24 directly to, or for the benefit of, the enrollee.

25 (4) Salary and bonus compensation paid to the 10 highest paid  
26 officers and employees of the applicant for the most recent fiscal  
27 year.

28 (5) Dollar amounts of shareholder dividends paid, financial or  
29 capital disbursements to affiliates, and management agreements  
30 and service contracts.

31 (6) A statement setting forth all of the applicant's nonmedical  
32 expenses for the most recent fiscal year including administration,  
33 dividends, rate of return, advertising, and salaries.

34 (7) A line-item report of medical expenses, including aggregate  
35 totals paid to hospitals and physicians, and the amount paid by the  
36 applicant for the 100 most common medical expenses incurred by  
37 enrollees during the previous calendar year.

38 (e) The health care service plan has the burden to provide the  
39 department with evidence and documents establishing, by a

1 preponderance of the evidence, the application's compliance with  
2 the ~~requirement~~ *requirements* of this article.

3 (f) Rate applications shall be submitted by the health care service  
4 plan electronically, and the department shall post the applications  
5 on its Internet Web site within 10 days of the date of their receipt  
6 by the department.

7 (g) All information in a rate application and all materials  
8 submitted in its support by the applicant shall constitute a public  
9 record for purposes of the California Public Records Act (Chapter  
10 3.5 (commencing with Section 6250) of Division 7 of Title 1 of  
11 the Government Code) except for financial data the disclosure of  
12 which would be competitively injurious to the applicant, as  
13 determined by the director.

14 1385.04. A rate increase by a health care service plan that  
15 became effective during the period January 1, 2010, to December  
16 31, 2011, inclusive, shall be subject to review by the department  
17 for compliance with this article.

18 1385.05. (a) The department shall notify the public of any rate  
19 application by a health care service plan.

20 (b) The application shall be deemed approved by the department  
21 60 days after the date of the public notice provided under  
22 subdivision (a) unless the department conducts a hearing on the  
23 application on any of the following grounds:

24 (1) A consumer, or his or her representative, requests a hearing  
25 within 45 days of the date of the public notice, and the department  
26 grants the request for a hearing. If the department determines not  
27 to grant the request for a hearing, it shall issue written findings in  
28 support of that decision.

29 (2) The department determines for any reason to hold a hearing  
30 on the application.

31 (3) The proposed increase would exceed 7 percent of the amount  
32 of the current rate under the plan contract.

33 (c) The public notice required by this section shall be posted on  
34 the department's Internet Web site and distributed to major  
35 statewide media and to any member of the public who requests  
36 placement on a mailing list or electronic mail list to receive the  
37 notice.

38 1385.06. All hearings under this article shall be conducted  
39 pursuant to the provisions of Chapter 5 (commencing with Section

1 11500) of Part 1 of Division 3 of Title 2 of the Government Code,  
2 with the following exceptions:

3 (a) The hearing shall be conducted by an administrative law  
4 judge for purposes of Sections 11512 and 11517 of the Government  
5 Code, appointed pursuant to Section 11502 of the Government  
6 Code or by the director.

7 (b) The hearing shall be commenced by filing a notice, in lieu  
8 of Sections 11503 and 11504 of the Government Code.

9 (c) The director shall adopt, amend, or reject a decision only  
10 under Section 11518.5 of the Government Code and subdivisions  
11 (b) and (c) of Section 11517 of the Government Code and solely  
12 on the basis of the record as provided in Section 11425.50 of the  
13 Government Code.

14 (d) The right to discovery shall be liberally construed, and  
15 discovery disputes shall be determined by the administrative law  
16 judge as provided in Section 11507.7 of the Government Code.

17 (e) Judicial review shall be in accordance with Section 1858.6  
18 of the Insurance Code. For purposes of judicial review, a decision  
19 by the department to hold a hearing on the application is not a final  
20 order or decision; however, a decision not to hold a hearing on an  
21 application is a final order or decision for purposes of judicial  
22 review.

23 1385.07. (a) A person may initiate or intervene in any  
24 proceeding permitted or established pursuant to this article,  
25 challenge any action of the department under this article, and  
26 enforce any provision of this article on behalf of himself or herself  
27 or members of the public.

28 (b) (1) The department or a court shall award reasonable  
29 advocacy fees and costs, including witness fees, in a proceeding  
30 described in subdivision (a) to a person who demonstrates both of  
31 the following:

32 (A) The person represents the interests of consumers.

33 (B) The person has made a substantial contribution to the  
34 adoption of any order, regulation, or decision by the department  
35 or a court.

36 (2) The award made under this section shall be paid by the rate  
37 applicant.

38 1385.08. A violation of this article is subject to the penalties  
39 set forth in Sections 1386 and 1390.

1 1385.09. (a) The department may charge a health care service  
2 plan a fee for the actual, reasonable costs associated with an  
3 application filed by the plan under this article.

4 (b) The fees shall be deposited into the Department of Managed  
5 Health Care Health Rate Approval Fund, which is hereby created  
6 in the State Treasury. Notwithstanding Section 13340 of the  
7 Government Code, all moneys in this fund are continuously  
8 appropriated to the department for the sole purpose of  
9 implementing this article.

10 1385.10. The department, working in coordination with the  
11 Department of Insurance, shall have all necessary and proper  
12 powers to implement this article and shall adopt regulations to  
13 implement this article no later than January 1, 2012. In  
14 implementing this article, the department and the Department of  
15 Insurance shall jointly develop any regulations, rate review  
16 standards, staff training, policies, and procedures in order to ensure  
17 maximum coordination and consistency of implementation.

18 SEC. 2. Section 1386 of the Health and Safety Code is amended  
19 to read:

20 1386. (a) The director may, after appropriate notice and  
21 opportunity for a hearing, by order suspend or revoke any license  
22 issued under this chapter to a health care service plan or assess  
23 administrative penalties if the director determines that the licensee  
24 has committed any of the acts or omissions constituting grounds  
25 for disciplinary action.

26 (b) The following acts or omissions constitute grounds for  
27 disciplinary action by the director:

28 (1) The plan is operating at variance with the basic  
29 organizational documents as filed pursuant to Section 1351 or  
30 1352, or with its published plan, or in any manner contrary to that  
31 described in, and reasonably inferred from, the plan as contained  
32 in its application for licensure and annual report, or any  
33 modification thereof, unless amendments allowing the variation  
34 have been submitted to, and approved by, the director.

35 (2) The plan has issued, or permits others to use, evidence of  
36 coverage or uses a schedule of charges for health care services that  
37 do not comply with those published in the latest evidence of  
38 coverage found unobjectionable by the director.

39 (3) The plan does not provide basic health care services to its  
40 enrollees and subscribers as set forth in the evidence of coverage.

1 This subdivision shall not apply to specialized health care service  
2 plan contracts.

3 (4) The plan is no longer able to meet the standards set forth in  
4 Article 5 (commencing with Section 1367).

5 (5) The continued operation of the plan will constitute a  
6 substantial risk to its subscribers and enrollees.

7 (6) The plan has violated or attempted to violate, or conspired  
8 to violate, directly or indirectly, or assisted in or abetted a violation  
9 or conspiracy to violate any provision of this chapter, any rule or  
10 regulation adopted by the director pursuant to this chapter, or any  
11 order issued by the director pursuant to this chapter.

12 (7) The plan has engaged in any conduct that constitutes fraud  
13 or dishonest dealing or unfair competition, as defined by Section  
14 17200 of the Business and Professions Code.

15 (8) The plan has permitted, or aided or abetted any violation by  
16 an employee or contractor who is a holder of any certificate,  
17 license, permit, registration, or exemption issued pursuant to the  
18 Business and Professions Code or this code that would constitute  
19 grounds for discipline against the certificate, license, permit,  
20 registration, or exemption.

21 (9) The plan has aided or abetted or permitted the commission  
22 of any illegal act.

23 (10) The engagement of a person as an officer, director,  
24 employee, associate, or provider of the plan contrary to the  
25 provisions of an order issued by the director pursuant to subdivision  
26 (c) of this section or subdivision (d) of Section 1388.

27 (11) The engagement of a person as a solicitor or supervisor of  
28 solicitation contrary to the provisions of an order issued by the  
29 director pursuant to Section 1388.

30 (12) The plan, its management company, or any other affiliate  
31 of the plan, or any controlling person, officer, director, or other  
32 person occupying a principal management or supervisory position  
33 in the plan, management company, or affiliate, has been convicted  
34 of or pleaded nolo contendere to a crime, or committed any act  
35 involving dishonesty, fraud, or deceit, which crime or act is  
36 substantially related to the qualifications, functions, or duties of a  
37 person engaged in business in accordance with this chapter. The  
38 director may revoke or deny a license hereunder irrespective of a  
39 subsequent order under the provisions of Section 1203.4 of the  
40 Penal Code.



1 (13) The plan violates Section 510, 2056, or 2056.1 of the  
2 Business and Professions Code or Section 1375.7.

3 (14) The plan has been subject to a final disciplinary action  
4 taken by this state, another state, an agency of the federal  
5 government, or another country for any act or omission that would  
6 constitute a violation of this chapter.

7 (15) The plan violates the Confidentiality of Medical  
8 Information Act (Part 2.6 (commencing with Section 56) of  
9 Division 1 of the Civil Code).

10 (16) The plan violates Section 806 of the Military and Veterans  
11 Code.

12 (17) The plan violates Section 1262.8.

13 (18) The plan has failed to comply with the requirements of  
14 Article 6.2 (commencing with Section 1385.01).

15 (c) (1) The director may prohibit any person from serving as  
16 an officer, director, employee, associate, or provider of any plan  
17 or solicitor firm, or of any management company of any plan, or  
18 as a solicitor, if either of the following applies:

19 (A) The prohibition is in the public interest and the person has  
20 committed, caused, participated in, or had knowledge of a violation  
21 of this chapter by a plan, management company, or solicitor firm.

22 (B) The person was an officer, director, employee, associate,  
23 or provider of a plan or of a management company or solicitor  
24 firm of any plan whose license has been suspended or revoked  
25 pursuant to this section and the person had knowledge of, or  
26 participated in, any of the prohibited acts for which the license  
27 was suspended or revoked.

28 (2) A proceeding for the issuance of an order under this  
29 subdivision may be included with a proceeding against a plan  
30 under this section or may constitute a separate proceeding, subject  
31 in either case to subdivision (d).

32 (d) A proceeding under this section shall be subject to  
33 appropriate notice to, and the opportunity for a hearing with regard  
34 to, the person affected in accordance with subdivision (a) of Section  
35 1397.

36 SEC. 3. Article 4.5 (commencing with Section 10181) is added  
37 to Chapter 1 of Part 2 of Division 2 of the Insurance Code, to read:

## Article 4.5. Approval of Rates

10181. (a) The following definitions apply for the purposes of this article:

(1) “Applicant” means a health insurer seeking to increase the rate it charges its policyholders for health insurance, as defined in Section 106.

(2) “Rate” includes, but is not limited to, premiums, copayments, coinsurance obligations, deductibles, and other charges.

(b) No applicant shall increase the rate it charges its policyholders unless it submits an application to the department, and the application is approved by the department.

(c) This article shall not apply to Medicare supplement *or dental-only* policies.

10181.01. (a) No rate shall be approved or remain in effect that is excessive, inadequate, unfairly discriminatory, or otherwise in violation of this article. In considering whether a rate is excessive, inadequate, or unfairly discriminatory, the department shall consider whether the rate mathematically reflects the health insurer’s investment income and is reasonable in comparison to coverage benefits. The department shall not consider the degree of competition in determining whether a rate is excessive, inadequate, or unfairly discriminatory.

(b) The department shall review a rate application pursuant to regulations it promulgates to determine reasonable rates for medical expenses and all nonmedical expenses, including the rate of return, surplus, overhead, and administration.

10181.02. (a) A health insurer shall file a complete rate application with the department for a rate increase that will become effective on or after January 1, 2012.

(b) The rate application shall be signed by the officers of the health insurer who exercise the functions of a chief executive and chief financial officer. Each officer shall certify that the representations, data, and information provided to the department to support the application are true.

(c) No health insurer shall submit more than one rate application each calendar year.

(d) A rate application submitted to the department pursuant to this section shall include the following information:

1 (1) The rate of return that will result if the rate application is  
2 approved.

3 (2) The average rate change per affected insured or group that  
4 will result from approval of the application.

5 (3) The overhead loss ratio, reserves, excess tangible net equity,  
6 and surpluses that will result if the application is approved. For  
7 the purposes of this section, "overhead loss ratio" means the ratio  
8 of revenue dedicated to all nonmedical expenses and expenditures,  
9 including profit, to revenue dedicated to medical expenses. A  
10 medical expense is any payment to a hospital, physician, or other  
11 provider for the provision of medical care or health care services  
12 directly to, or for the benefit of, the insured.

13 (4) Salary and bonus compensation paid to the 10 highest paid  
14 officers and employees of the applicant for the most recent fiscal  
15 year.

16 (5) Dollar amounts of shareholder dividends paid, financial or  
17 capital disbursements to affiliates, and management agreements  
18 and service contracts.

19 (6) A statement setting forth all of the applicant's nonmedical  
20 expenses for the most recent fiscal year including administration,  
21 dividends, rate of return, advertising, and salaries.

22 (7) A line-item report of medical expenses, including aggregate  
23 totals paid to hospitals and physicians, and the amount paid by the  
24 applicant for the 100 most common medical expenses incurred by  
25 insureds during the previous calendar year.

26 (e) The health insurer has the burden to provide the department  
27 with evidence and documents establishing, by a preponderance of  
28 the evidence, the application's compliance with the ~~requirement~~  
29 *requirements* of this article.

30 (f) Rate applications shall be submitted by the health insurer  
31 electronically, and the department shall post the applications on  
32 its Internet Web site within 10 days of the date of their receipt by  
33 the department.

34 (g) All information in a rate application and all materials  
35 submitted in its support by the applicant shall constitute a public  
36 record for purposes of the California Public Records Act (Chapter  
37 3.5(commencing with Section 6250) of Division 7 of Title 1 of  
38 the Government Code) except for financial data the disclosure of  
39 which would be competitively injurious to the applicant, as  
40 determined by the commissioner.

1 10181.03. A rate increase by a health insurer that became  
2 effective during the period January 1, 2010, to December 31, 2011,  
3 inclusive, shall be subject to review by the department for  
4 compliance with this article.

5 10181.04. (a) The department shall notify the public of any  
6 rate application by a health insurer.

7 (b) The application shall be deemed approved by the department  
8 60 days after the date of the public notice provided under  
9 subdivision (a) unless the department conducts a hearing on the  
10 application on any of the following grounds:

11 (1) A consumer, or his or her representative, requests a hearing  
12 within 45 days of the date of the public notice, and the department  
13 grants the request for a hearing. If the department determines not  
14 to grant the request for a hearing, it shall issue written findings in  
15 support of that decision.

16 (2) The department determines for any reason to hold a hearing  
17 on the application.

18 (3) The proposed increase would exceed 7 percent of the amount  
19 of the current rate under the policy.

20 (c) The public notice required by this section shall be posted on  
21 the department's Internet Web site and distributed to major  
22 statewide media and to any member of the public who requests  
23 placement on a mailing list or electronic mail list to receive the  
24 notice.

25 10181.05. All hearings under this article shall be conducted  
26 pursuant to the provisions of Chapter 5 (commencing with Section  
27 11500) of Part 1 of Division 3 of Title 2 of the Government Code,  
28 with the following exceptions:

29 (a) The hearing shall be conducted by an administrative law  
30 judge for purposes of Sections 11512 and 11517 of the Government  
31 Code, appointed pursuant to Section 11502 of the Government  
32 Code or by the commissioner.

33 (b) The hearing shall be commenced by filing a notice, in lieu  
34 of Sections 11503 and 11504 of the Government Code.

35 (c) The commissioner shall adopt, amend, or reject a decision  
36 only under Section 11518.5 of the Government Code and  
37 subdivisions (b) and (c) of Section 11517 of the Government Code  
38 and solely on the basis of the record as provided in Section  
39 11425.50 of the Government Code.

1 (d) The right to discovery shall be liberally construed, and  
2 discovery disputes shall be determined by the administrative law  
3 judge as provided in Section 11507.7 of the Government Code.

4 (e) Judicial review shall be in accordance with Section 1858.6.  
5 For purposes of judicial review, a decision by the department to  
6 hold a hearing on the application is not a final order or decision;  
7 however, a decision not to hold a hearing on an application is a  
8 final order or decision for purposes of judicial review.

9 10181.06. (a) A person may initiate or intervene in any  
10 proceeding permitted or established pursuant to this article,  
11 challenge any action of the department under this article, and  
12 enforce any provision of this article on behalf of himself or herself  
13 or members of the public.

14 (b) (1) The department or a court shall award reasonable  
15 advocacy fees and costs, including witness fees, in a proceeding  
16 described in subdivision (a) to a person who demonstrates both of  
17 the following:

18 (A) The person represents the interests of consumers.

19 (B) The person has made a substantial contribution to the  
20 adoption of any order, regulation, or decision by the department  
21 or a court.

22 (2) The award made under this section shall be paid by the rate  
23 applicant.

24 10181.07. A violation of this article is subject to the penalties  
25 set forth in Section 1859.1. The commissioner may also suspend  
26 or revoke in whole or in part the certificate of authority of a health  
27 insurer for a violation of this article.

28 10181.08. (a) The department may charge a health insurer a  
29 fee for the actual, reasonable costs associated with an application  
30 filed by the insurer under this article.

31 (b) The fees shall be deposited into the Department of Insurance  
32 Health Rate Approval Fund, which is hereby created in the State  
33 Treasury. Notwithstanding Section 13340 of the Government Code,  
34 all moneys in this fund are continuously appropriated to the  
35 department for the sole purpose of implementing this article.

36 10181.09. The department, working in coordination with the  
37 Department of Managed Health Care, shall have all necessary and  
38 proper powers to implement this article and shall adopt regulations  
39 to implement this article no later than January 1, 2012. In  
40 implementing this article, the department and the Department of

1 Managed Health Care shall jointly develop any regulations, rate  
2 review standards, staff training, policies, and procedures in order  
3 to ensure maximum coordination and consistency of  
4 implementation.

5 SEC. 4. No reimbursement is required by this act pursuant to  
6 Section 6 of Article XIII B of the California Constitution because  
7 the only costs that may be incurred by a local agency or school  
8 district will be incurred because this act creates a new crime or  
9 infraction, eliminates a crime or infraction, or changes the penalty  
10 for a crime or infraction, within the meaning of Section 17556 of  
11 the Government Code, or changes the definition of a crime within  
12 the meaning of Section 6 of Article XIII B of the California  
13 Constitution.